



# PICKLES

TRAVEL NETWORK

Thank you for your interest in Pickles Travel Network!

In our digital brochure you'll learn more about what it means to choose us as your host. If it sounds like we'd be the right fit, you can apply to join! We can't wait to meet you.



## *a note from the network*

Welcome to Pickles Travel Network! We're so glad you're here, and we can't wait to meet you.

While our agents specialize in luxury travel, there's nothing prickly or pretentious about us. In the world of travel, luxury means getting access to the best amenities, expecting personalized, 5-star service, and feeling like your every request is anticipated before you even have to ask. **Pickles Travel Network was designed to parallel this experience in how we host our agents.**

We give our members access to the best tools and resources available, putting them at an instant advantage as an advisor in the travel industry. Our mission is to make sure every one of our members gets personalized attention and timely support.

And above all, we understand what it takes to start and scale a successful travel business because we've done it ourselves. Our goal is to give you everything you need before you even have to ask. Whether you're learning the ropes, looking for the right suppliers, starting to build a team, or finding the right professionals to guide your business as you grow, you'll find everything here that you need to succeed.



VIRTUOSO.  
MEMBER



We're proud to be a top-rated agency on Host Agency Reviews



## Is Pickles the host **FOR YOU?**

- 01.** Are you passionate about pursuing a career in travel?
- 02.** Do you want to belong to an active and engaged community?
- 03.** Are you interested in selling and planning luxury travel?
- 04.** Do you want to build your own brand and grow an agency?

If you said yes to each of these questions, we think you'd be the **perfect fit** for our network!

[APPLY TO JOIN](#)

# Commission PLANS & Pricing

All plans require a \$599 one-time startup fee.

70% Commission

**\$59 Monthly** or **\$708 \$649 Yearly**

80% Commission

**\$69 Monthly** or **\$828 \$759 Yearly**

90% Commission

**\$79 Monthly** or **\$948 \$869 Yearly**

BEST  
VALUE

Grow your agency! Add team members...

**\$49 Monthly** or **\$588 \$539 Yearly**

## What does your membership subscription include?

- ✓ Commission tracking software
- ✓ Itinerary management tool suite
- ✓ Virtuoso® membership and benefits
- ✓ Access to over 2,000 luxury suppliers
- ✓ Live group coaching and trainings

To ensure our members are set up for success, we also require either completion of an approved training program or proof of at least \$200k in annual sales. If you haven't completed a training program yet, we'll enroll you in the Virtuoso® Travel Basics Program for \$695.

All agents new to PTN will participate in a 3-session coaching series exclusive to new members! Ongoing professional development, open to all members, includes twice weekly niche group coaching and twice weekly trainings with our network of suppliers and affiliates.

# Questions & ANSWERS

## Do I need my own insurance?

Yes, we require that all agents carry their own Errors & Omissions (E&O) insurance policy.

## Can I change commission plans?

You can request to change your commission plan once per year, on the anniversary of your signup.

## Do I need prior experience?

We welcome new and aspiring agents! New agents are required to complete the Virtuoso® Travel Basics Program or another PTN-approved course.

## What affiliations does PTN have?

Pickles Travel Network is accredited by the Cruise Lines International Association (CLIA) and the International Air Transport Association (IATA).

We are also members of the American Society of Travel Advisors (ASTA) and recognized as a leading top host agency in the U.S. by the Professional Association for Travel Hosts (PATH). Additionally, we are licensed with Seller of Travel numbers in California, Florida, and Washington.

## How does Virtuoso help me?

Virtuoso® is our travel consortium, and is the leading luxury network of leisure travel advisors and carefully curated travel providers. This means that as a member, you (*and more importantly, your clients*) get access to a wide range of benefits with luxury suppliers around the world. Membership also gets you several added perks like quality leads, marketing tools, training, education, and more.

Learn more at [virtuoso.com/why-virtuoso](https://virtuoso.com/why-virtuoso)

